

VIA EMAIL ([whoprofits@gmail.com](mailto:whoprofits@gmail.com))

Dear Madam, dear Sir,

We received your letter dated February 23 2022, addressed to our offices in London.

Our Company is a leading provider of agricultural and construction equipment machinery with established industrial experience, a wide range of products and a worldwide presence. The Company has two industrial segments: agricultural equipment (for tractors, combines and other agricultural machinery), and construction equipment (for wheel loaders, backhoe loaders, excavators and other earth moving equipment). The Company has a commercial presence in approximately 180 countries through more than 2,900 independently owned dealers with over 7,500 points of sale. The Company had consolidated net revenues of approximately \$31 billion in 2021<sup>1</sup>.

In your letter, you report information about the use of CNH Industrial machinery in the West Bank and in the Palestinian Territory.

We are unaware of the sources you have utilized, but we invite you to consider that the UN Office of the High Commissioner for Human Rights (“OHCHR”) in February 2020 published a database of business enterprises involved in activities relating to settlements in the Occupied Palestinian Territory (“OPT”) and to take into account that neither our Company, nor any of its subsidiaries were included in such database.

Respect for Human Rights is an important goal and our Company complies with the spirit and intent of the United Nations Universal Declaration of Human Rights (as per our Human Rights Guidelines available at our web site: [www.cnhindustrial.com](http://www.cnhindustrial.com)). We are committed to the creation of long-term sustainable value for all of our stakeholders and we firmly believe that respect of fundamental human rights is a prerequisite for achieving such results.

In addition, our Company acts in a socially responsible manner by respecting the culture and traditions of each country, and by operating with integrity and in good faith to earn the trust of the community. We recognize that our Company plays a significant role in the development and welfare of the communities in which it operates. Accordingly, the Company’s community investment activities reflect its commitment to promoting social and economic development both at the local and global level, integrating the Company and enhancing its reputation in the social fabric of the communities in which it operates.

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<sup>1</sup> This turnover includes certain industrial activities in the commercial and specialty vehicles and related powertrain that were spun off effective January 1, 2022.



As noted above, the Company sells heavy equipment (i.e. agricultural and construction equipment) through a multitude of independently owned dealers, who, in turn, control or operate a higher number of points of sale. Neither our Company, nor any of its subsidiaries owns or operates any office, sales, service, parts depot, or other type of facility in the OPT. Several independent dealers that sell equipment manufactured by our subsidiaries are authorized under their dealer agreements with some of the subsidiaries of our Company to sell equipment to customers located in the OPT. Our Company, however, does not make direct sales of heavy equipment to customers located in the OPT. Moreover, our Company is not involved in soliciting customers in the OPT nor in negotiating the terms and conditions under which such equipment is sold to end-use customers. The independent dealers conduct the sales and marketing activities, solicit customers, negotiate transaction terms and conditions, and provide after sales support of the equipment.

The equipment we manufacture allows end-use customers to do things that help their local communities. Our agricultural equipment allows farmers to more efficiently and effectively grow crops of all types to feed families. Our construction equipment allows operators to build houses, roads, and schools. We invite you to review our 2020 Sustainability Report (available on our web site) for additional details regarding our sustainability activities and respect for human rights.

We hope the foregoing is responsive to your request.

In the event you intend to disseminate publicly this answer, we would ask you to publish this letter in its entirety to avoid any, even inadvertent, misinterpretation.

Sincerely

